

# CASE STUDY Sirio Retail Operations Part of the Top Oil Group.

## Sirio reduces manual processes with Dynamics 365 Business Central





**Retail Operations** 

#### **Objectives**

- More robust and flexible ERP system required due to company expansion
- Real-time integrated data from a number of systems needed
- Reduce manual processes
- Cut down on duplication of effort

#### Results

- Connected to POS via web services
- Flexible product that will grow and adapt with the business
- Improved data accuracy with less duplication
- Integrated with Irish Revenue (ROM reports)
- Integrated with multiple fuel card types

#### **Background**

Sirio Retail Operations Ltd is a forecourt retail business fully owned by Top Oil. Sirio currently operates over 20 forecourts nationwide and is expanding rapidly.

#### **Challenge**

Sirio's plan is to continue to grow and acquire new service stations. Their legacy system was out-dated and would not enable them to add new users and forecourts quickly and easily. It also meant that a number of reports involved duplication of effort in order to be produced manually. The company wanted a new ERP system that could be integrated with different platforms to reduce some of these time consuming manual processes and ensure their business ran more efficiently.

"We did our homework and Dynamics 365 Business
Central from Simply Dynamics was the answer. Simply
Dynamics' retail and customisation experience meant
that they could easily integrate with our POS and other
software systems. Now information from across the
organisation is all in the one place with our new ERP
system with Dynamics 365 BC - and we have real-time
information at our fingertips."

**Garrett Lenihan, IT Manager, Sirio Retail Operations** 



#### **Results**

Sirio's Dynamics 365 BC is integrated with Office 365 and Sirio's POS system provided by Retail Solutions. New users and businesses can be added quickly and easily.

Very importantly, the manual effort involved in producing ROM reports for Irish Revenue and customer fuel card statements has been removed by integrating with Dynamics 365 BC.

Return of Oil Movements (ROM) reports are required monthly by Irish Revenue and Customs. The integration via an XML report into the Revenue online system has reduced errors and duplication of effort and saves a lot of time.

As a result of the integration with multiple fuel card types including DCI, corporate fuel card statements are now routinely prepared with limited human intervention.

The Sirio team now has full visibility of accurate, up-to-date information throughout the organisation.

"Improved data accuracy, automation of manual reports and less duplication are some of big benefits we have received as a result of moving to Dynamics 365 BC. Additionally, we have a system that will grow as the we grow with all the accurate information we need at our fingertips."

Garrett Lenihan, IT Manager, Sirio



### Why Simply Dynamics?

- Microsoft Dynamics 365 BC partner of the year and one of Ireland's largest Dynamics 365 software providers
- Excellent retail industry knowledge
- Strong experience with integration of Dynamics 365 and other software systems

